



Halls Head Bowling and Recreation Club (Inc.)

Minutes

Minutes of the Board of Management Meeting

Date: 8th September 2023

Meeting Opened at: 08:30am

Present: President Wayne Langborne, Secretary Graham Doy, Treasurer Lindsay Brown, Director Ladies Bowls Kaye Sewell, Director Men's Bowls John Parker, Director Partnerships Bill Morgan, Vice President and Director Greens and Grounds Bob Plater, Director House Peter Little, Director Social Lorraine Heckingbottom, Director Catering Robyn White, Paul Dutton Peel Bowling and Social Club.

Apologies: Director of Bar Lyndon Wallis

Obituaries: Norm Lever

Safety: Nothing to Report

Business Arising Minutes of Meeting 8th September 2023:

1. Sports Awards – Application for Club of the Year award has been submitted (Wayne Langborne).
2. Storage Shed – to be erected behind Peel Bowling and Social Club lean too (thanks Paull Dutton).

Motion by Kaye Sewell

Move to approve the minutes of the 8th September 2023

Seconded by Lorraine Heckingbottom and carried without dissent.

Signed by President

A handwritten signature in black ink is written over a horizontal line. The signature is stylized and appears to be the name of the President.

New Members: New members approved total thirteen. 5 - social, 2 restricted, 6 full.

Motion by Bob Plater

Move to approve all new members

Seconded Lindsay Brown and carried without dissent.

Correspondence:

Member complaint music volume Friday nights

City of Mandurah – Club of the Year

WA Master Builders National Carnival

Community Bowls Co-ordinator - Roof Speakers

Motion by Bill Morgan to accept Correspondence
Seconded Lindsay Brown and carried without dissent

Reports:

Finance and Administration – see attached

Green and Grounds – verbal report. C green issues resolved. Greens ready for opening day. Bore water not suitable for greens. G and G team have managed extremely well in absence of B Plater.
Bowls

Men's Bowls – see attached

Ladies Bowls – see attached

House – verbal report. Volunteers Greg Crisp and Ian Butler covered in Peter Little's absence.

Catering - attached

Partnerships - attached

Social – attached.

Bar – no report.

Motion by Kaye Sewell
Move to accept all reports
Seconded Robyn White and carried without dissent.

General Business

Motion by Lindsay Brown

All monies received at Cancer Fund Raising event on 18th September be waived and donated to the Cancer Awareness Appeal

Seconded Peter Little and carried without dissent.

Motion by Lindsay Brown

That Halls Head Bowling and Recreation Club (Inc.) donate \$500 to Cancer Awareness Appeal
Seconded Peter Little and carried without dissent.

Recommended by the Strategic Planning Committee that Expressions of Interest be sought for people with suitable skills to join a Project Works Committee that will review and prioritise projects on the Club Funding Matrix and other projects as directed by the Board of Management

Recommended by the Strategic Planning Committee that Expressions of Interest be sought for people with suitable skills to join a Grants Funding Workgroup that will seek grants to support projects listed the Club Funding Matrix and other projects as directed by the Board of Management

Motion by Lindsay Brown

1. Seek Expressions of Interest from people with suitable skills to join a Project Works Committee that will review and prioritise projects on the Club Funding Matrix and other projects as directed by the Board of Management
2. Seek Expressions of Interest from people with suitable skills to join a Grants Funding Workgroup that will seek grants to support projects listed the Club Funding Matrix and other projects as directed by the Board of Management

Seconded Robyn Bob Plater and carried without dissent.

Bill Morgan asked if board would consider providing computer hardware support to Bob Day to help him with Fixture Books. Bill Morgan to discuss with Bob Day – will he continue to manage formulation of Fixture Books, what support does he need?

Men's Bowling committee to publish and post the rights of Restricted Bowling members following enquiries by some members.

Peter Little discussed letter from Community Bowls Co-ordinator re outside speakers.

Motion by Peter Little

Purchase and install Horn Speakers at a cost of \$3700 before Community Bowls begin.
Seconded Bob Plater and carried without dissent.

Internal club lighting discussed. Wayne Langborne to visit Warnbro Bowling Club and take pictures.

Graham Doy advised that Lindsay Brown has completed Job Descriptions for the office staff. They have been handed to the staff who will review and return by Friday 18th Sept. Question was asked whether we should consider extending office hours to four o'clock. Deemed unnecessary.

Motion by Lindsay Brown

Increase Championship Prize Money for the 2023/24 season.

- 1 MEN'S & LADIES CHAMPIONSHIP EVENTS
 - a MIXED FOURS
 - b MENS & LADIES FOURS
 - C MENS & LADIES TRIPLES
 - d MENS & LADIES PAIRS
 - e MENS & LADIES VETERANS Singles
 - f MENS & LADIES NOVICE Singles

PRIZE MONIES

WINNERS	\$100	Each Player.
RUNNER UP	\$75	Each Player
PLATE WINNER	\$50	Each Player.
RUNNER UP	\$25	Each Player

- 2 MENS & LADIES SINGLES CHAMPIONSHIP
 - a MENS CHAMPIONSHIP SINGLES
 - b LADIES CHAMPIONSHIP SINGLES

PRIZE MONIES:

WINNER	\$250	Per Player
RUNNER UP	\$150	Per Player
PLATE WINNER	\$100	Per Player
RUNNER UP	\$ 50	Per Player

Seconded Peter Little and carried without dissent.

Strategic Plan

Bowls – report attached

Strategic Plan Action Plan updates;

- 1. Governance – June, **September**, December, March

2. Finance and Administration – July, October, January, April
3. Bowls – June, **September**, December, March
4. Facilities and Services – July, October, January, April
5. Greens and Grounds – August, November, February, May
6. Partnerships, Memberships and Marketing – August, November, February, May

Action Items

1. Help required for Melbourne Cup Sweep. Lyndon Wallis to discuss with Kerri ✓
2. Beer tickets and bar drinks for volunteers. Lindsay Brown and Lyndon Wallace to investigate.
3. President Wayne Langborne and Secretary Graham Doy be added to the list of authorised signatories at Bendigo Bank. Former President Bruce Walter and office administrator Greg Morris names to be deleted.
4. Submit EOI Master Builders National Carnival – Wayne Langborne
5. Help required for Melbourne Cup Sweep. **Action:** Lyndon Wallis to discuss with Kerri
6. Bill Morgan to discuss with Bob Day – will he continue to manage formulation of Fixture Books, what support does he need?
7. Purchase and install Horn Speakers - Peter Little
8. Wayne Langborne to visit Warnbro Bowling Club and take pictures of their internal lighting.
9. Letter to Overdue Membership payments – cancel within 14 days. Those not re-joining to be deleted.

Date of Next Meeting: Thursday 12th October 2023

Meeting Closed: 11:05

Graham Doy

Secretary

6. Bowlers.
2 Restricted

5. Social



Halls Head Bowling & Recreation Club
3 Sticks Boulevard, Erskine WA 6210

admin@hallsheadbowling.com.au

NEW MEMBERSHIP APPLICATIONS

IN ACCORDANCE WITH THE CONSTITUTION REQUIREMENTS TO DISPLAY THE NAMES OF PERSONS PROPOSED AS NEW MEMBERS AT LEAST ONE WEEK BEFORE THEIR ELECTION, THE FOLLOWING PERSONS HAVE BEEN NOMINATED AND SECONDED FOR CLUB MEMBERSHIP.

Member No.	Nominee	Membership Type	Date	Nominator	Secunder
70	Lomax David	Restricted	11 ^{Aug} 23	Shawdick	?
71	Donald Ross	Bowler	12 ^{Aug} 23	Potter	?
72	Charles Murphy	Bowler	16 ^{Aug} 23	Bernardin	Marely
73	Lorraine Malliday	Bowler	6 ^{Aug} 23	Shotts	Barry
74	Bill Smith	Bowler	22 ^{Aug} 23	Annirey	Maregan
70	Kenneth Burrows	Social	23 ^{Aug} 23	A Day	Plater
76	Shane Kahler	Bowler	25 ^{Aug} 23	Mough	Soffie
77	Terry O'Keefe	Restricted	25 ^{Aug} 23	Davis	Bishop
78	Clive Langdon	Social	23 ^{Aug} 23	Whitworth	A Day
off	Roberta Pitman	Social	29 ^{Aug} 23	Stacey	Craham
79	Barry Coote	Bowler	28 ^{Aug} 23	Jamieson	Key
80	Edin Gibson	Social	1 ^{Sep} 23	O'Malleyham	Shawdick
81	Dennis Hinde	Social	1 ^{Sep} 23	Chisp	BO.

Date:

Secretary

From: Admin
Sent: Wednesday, 6 September 2023 1:14 PM
To: Hugh Donnelly; Secretary
Subject: FW: Friday Night Music

Hi Hugh,

Please see the email below from Lyn – Her group attend regularly for the Friday night dinners, but it appears we need to attend to the level of the bands. I will leave it up to you to respond to Lynn again with your thoughts.

Kind Regards

Mel Sanders
Administration Officer
Halls Head Bowling & Recreation Club (Inc)
3 Sticks Boulevard
Erskine WA 6210
Tel: 9581 1726 or 9581 1779



<http://www.hallsheadbowls.com.au> – Club Website link

From: Admin
Sent: Wednesday, September 6, 2023 1:11 PM
To: 'Lynette ' <lyngar@westnet.com.au>
Subject: Friday Night Music

Hi Lyn,

I am so sorry that you have not enjoyed the evenings – I know the noise levels can be so annoying. I will forward your email to Hugh and I hope he will respond to you with his thoughts.

Many thanks for your feedback, it is always great to have some honest comments to enable us to change things and keep your business.

I hope this doesn't put you off for too long and that you will come back to us soon.

Kind Regards

Mel Sanders
Administration Officer
Halls Head Bowling & Recreation Club (Inc)
3 Sticks Boulevard
Erskine WA 6210
Tel: 9581 1726 or 9581 1779



<http://www.hallsheadbowls.com.au> – Club Website link

From: Lynette <lyngar@westnet.com.au>
Sent: Wednesday, September 6, 2023 12:23 PM
To: Admin <admin@hallsheadbowling.com.au>
Subject:

Hi Mel

We love our Club.

For most of us it's the highlight of the week!

It is a pity that some Friday night's entertainment is so loud so early in the evening.

We often see groups at other tables cringing – we all enjoy being together and sharing our weekly experiences with each other but this is almost impossible with the loud music that sometimes happens.

Last Friday night was great - Rockin Ronnie & his partner - the music was perfect. We looked around at the groups at nearby tables and everyone was chatting to each other and smiling. We know you can't please everyone and Hugh Donnelly does a great job but we'd love to have a little quieter music early in the evening and when the meals are done and the lights go out then go for it!

Unfortunately our group won't be attending this coming Friday night – our ears can't cope with it!

With sincere best wishes

Lyn

Sent from [Mail](#) for Windows

September 6, 2023.

The President

Halls Head Bowling and Recreation club inc.

Hi Wayne, I have received a request from my volunteer that supplies the music for community bowls.

It is suggested that the speakers on the roof of our club may need replacing as the music appears scratchy and hard to hear.

I wonder if it would be possible to have the speakers looked at and the sound improved.

Regards and thanks



Peter Jamieson

Community Bowls Coordinator.

0427551007.

12/5/23. Quote \$3178.



Mandurah Refugee Welcome
and Support Group

Vintage High Tea

Dear...MEMBERS...OF...THE...HALLS...HEAD SPORT & BOWLING CLUB.

I want to extend our sincere gratitude for your

Contribution to MRWSP.

*Your generous gift will have a major impact on helping
a refugee family settle into the Mandurah area.*

*I want to thank you for helping us make a positive
difference .*

*A SPECIAL THANKYOU THAT WE WERE ABLE TO USE YOUR
CAR PARK FOR OUR HIGH TEA ON JUNE 24TH.*

Diana Kuebel — on behalf of our committee .

Secretary

From: Admin
Sent: Tuesday, 5 September 2023 11:59 AM
To: Secretary
Subject: FW: Club of the Year 2023

Importance: High

Hi Graham,

FYI

Mel

From: Club Connect <Club.Connect@mandurah.wa.gov.au>
Sent: Tuesday, September 5, 2023 10:52 AM
Subject: Club of the Year 2023
Importance: High

Good morning

I am writing to you to encourage you to put a nomination in for your Club. The nominations are closing soon and it'd be great to see something in from you. If you need assistance in anyway, or are facing any obstacles with the form, I am here to help you. I am happy to come out to you and assist in the application if you need. I have attached the link to the page below.

<https://www.mandurah.wa.gov.au/community/programs-and-activities/get-involved/mandurah-sports-awards>

Please let me know if you have any questions.

Warm regards,

Gemma Chandler
Recreation Development Officer, Recreation Services

Web mandurah.wa.gov.au

Email Gemma.Chandler@mandurah.wa.gov.au

Phone +61 (8) 9550 3612

Address 3 Peel St, Mandurah WA 6210 | **Post** PO BOX 210, Mandurah WA 6210



The City of Mandurah acknowledges the Bindjareb people as traditional custodians of this land. We acknowledge and respect their continuing culture and the unique contribution they make to the life of this community.

Please consider the environment before printing this email



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FINANCE REPORT MEETING 8th September 2023

FINANCE REPORT

Reports attached.

2023- 2024 YTD (April – Aug)

2022-2023 YTD (April- Aug)

INCOME	\$ 531k	\$ 535k
NETT Profit	\$ 61k	\$ 75k
BAR – Sales	\$ 220k	\$ 202k
BAR – Cost of sales	\$ 102k	\$ 81k
BAR Nett Profit	\$ 41k	\$ 49k
BINGO Income	\$ 134k	\$ 125k
BINGO Nett profit	\$ 24k	\$ 26k

MEMBERS SUBSCRIPTIONS 2023-2024

Amount Outstanding 31.08.23	\$8,820
No Members Fees Unpaid	103
Full Bowling members	12
Restricted Bowling Members	17
Social Members	74

BOWLS CANCER EVENT – 18th September 2023

A request has been made for all the monies that we received (via nomination fees and raffle proceeds) be waived and donated to the Cancer Awareness Appeal. I support this request and move the following motion.

Motion: That all funds received on the Bowls Cancer Day be donated to the cancer appeal.

OFFICE STAFF ANNUAL LEAVE.

Nikki Cairnduff will be taking one week's annual leave from Wednesday 6th September 2023 through to Tuesday the 12th of September 2023 (5 days).

LINDSAY BROWN
TREASURER

7th September 2023

HALLS HEAD BOWLING & RECREATION CLUB INC

	23-24 FYTD	23-22 FYTD		Aug-23 MTD	Jul-23 MTD	Jun-23 MTD
INCOME						
	Apr- Aug 23					
Subscriptions	\$ 74,734.20			\$ 115.45	-\$ 189.08	\$ 1,231.84
Bingo Sales	\$ 134,461.43			\$ 28,702.45	\$ 23,068.42	\$ 31,733.50
Bowls	\$ 36,745.90			\$ 6,423.14	\$ 4,536.15	\$ 3,359.09
Fund Raising	\$ 48,794.79			\$ 24,219.49	\$ 6,985.03	\$ 5,067.04
Coporate Bowls	\$ -			\$ -	\$ -	\$ -
Bar sales	\$ 220,701.39			\$ 44,045.59	\$ 36,854.97	\$ 40,358.62
Catering	\$ 9,436.14			\$ 1,918.17	\$ 1,471.81	\$ 1,691.64
Other Income	\$ 6,646.78			\$ 1,024.61	\$ 1,147.36	\$ 307.36
TOTAL INCOME		\$ 531,520.63		\$ 106,448.90	\$ 73,874.66	\$ 83,749.09
LESS COST OF SALES						
Bar opening Stock	\$ 22,550.27			\$ 22,800.47	\$ 21,328.02	\$ 22,507.18
Cost sales Expenses	\$ 99,544.06			\$ 21,580.73	\$ 14,808.81	\$ 17,670.07
Bar Closing Stock	-\$ 19,988.93			-\$ 19,988.93	-\$ 22,800.47	-\$ 21,328.02
Total Cost of Sales	\$ 102,105.40			\$ 24,392.27	\$ 13,336.36	\$ 18,849.23
		\$ 102,105.40				
GROSS PROFIT		\$ 429,415.23	81%	\$ 82,056.63	\$ 60,538.30	\$ 64,899.86
EXPENSES						
Operating/Facilities Office	\$ 61,046.66			\$ 14,765.42	\$ 7,242.22	\$ 16,283.74
Bowls	\$ 10,715.17			\$ 1,433.43	\$ 526.44	\$ 3,320.71
Coporate Bowls	\$ -			\$ -	\$ -	\$ -
Other Expenses	\$ 4,193.89			\$ -	-\$ 3,901.60	\$ 2,199.80
Buildings	\$ 28,550.10			\$ 6,372.70	\$ 6,633.64	\$ 5,114.37
Greens & Grounds	\$ 743.94			\$ -	\$ -	\$ 71.37
Bar expenses	\$ 77,809.91			\$ 12,230.08	\$ 12,756.47	\$ 22,479.09
Board of Management	\$ 564.55			\$ 102.73	\$ -	\$ 43.18
Bingo Expense	\$ 109,471.52			\$ 23,288.89	\$ 16,848.88	\$ 26,846.61
Licens fees /Legal fees	\$ 790.72			\$ -	\$ 628.00	\$ 129.08
Fund Raising Expenses	\$ 25,096.52			\$ 6,012.73	\$ 4,725.98	\$ 5,415.51
Catering	\$ 7,391.46			\$ 2,328.45	\$ 831.84	\$ 768.29
Bank Charges	\$ 2,290.75			\$ 410.22	\$ 508.25	\$ 614.26
Wages Salaries Office	\$ 39,252.81			\$ 7,862.40	\$ 7,911.53	\$ 10,009.81
		\$ 367,918.00		\$ 74,807.05	\$ 54,711.65	\$ 93,295.82
NETT PROFIT		\$ 61,497.23	14%	\$ 7,249.58	\$ 5,826.65	\$ 28,395.96
SUMMARY - BAR						
		YTD		MTD	MTD	MTD
Bar sales	\$ 220,701.39			\$ 44,045.59	\$ 36,854.97	\$ 40,358.62
less						
Cost of Sales	\$ 102,105.40			\$ 24,392.27	\$ 13,336.36	\$ 18,849.23
GROSS PROFIT		\$ 118,595.99	54%	\$ 19,653.32	\$ 23,518.61	\$ 21,509.39

less						
Bar Expenses	\$ 77,809.91	35%	\$ 12,230.08	\$ 12,756.47	\$ 22,479.09	53%
NETT PROFIT	\$ 40,786.08	18%	\$ 7,423.24	\$ 10,762.14	-\$ 969.70	
			17%	29%		-2%
SUMMARY BINGO			MTD	MTD	MTD	
Bingo Sales	\$ 134,461.43		\$ 28,702.45	\$ 23,068.42	\$ 31,733.50	
less						
Bingo Expenses	\$ 109,471.52		\$ 23,288.89	\$ 16,848.88	\$ 26,846.61	
NETT PROFIT	\$ 24,989.91	19%	\$ 5,413.56	\$ 6,219.54	\$ 4,886.89	
			19%	27%		15%
SUMMARY OTHER			MTD	MTD	MTD	
INCOME						
Subscriptions	\$ 74,734.20		\$ 115.45	-\$ 189.08	\$ 1,231.84	
Bowls	\$ 36,745.90		\$ 6,423.14	\$ 4,536.15	\$ 3,359.09	
Fund raising	\$ 48,794.79		\$ 24,219.49	\$ 6,985.03	\$ 5,067.04	
Coporate Bowls	\$ -		\$ -	\$ -	\$ -	
Catering	\$ 9,436.14		\$ 1,918.17	\$ 1,471.81	\$ 1,691.64	
Other Income	\$ 6,646.78		\$ 1,024.61	\$ 1,147.36	\$ 307.36	
	\$ 176,357.81		\$ 33,700.86	\$ 13,951.27	\$ 11,656.97	
Less EXPENSES						
Office & General	\$ 61,046.66		\$ 14,765.42	\$ 7,242.22	\$ 16,283.74	
Bowls	\$ 10,715.17		\$ 1,433.43	\$ 526.44	\$ 3,320.71	
Coporate bowls	\$ -		\$ -	\$ -	\$ -	
Other Expenses	\$ 4,193.89		\$ -	-\$ 3,901.60	\$ 2,199.80	
Buildings	\$ 28,550.10		\$ 6,372.70	\$ 6,633.64	\$ 5,114.37	
Grens & Grounds	\$ 743.94		\$ -	\$ -	\$ 71.37	
Board of Mangement	\$ 564.55		\$ 102.73	\$ -	\$ 43.18	
License Fees/ Legal Fees	\$ 790.72		\$ -	\$ 628.00	\$ 129.08	
Fund Raising Expenses	\$ 25,096.52		\$ 6,012.73	\$ 4,725.98	\$ 5,415.51	
Catering	\$ 7,391.46		\$ 2,328.45	\$ 831.84	\$ 768.29	
Bank Charges	\$ 2,290.75		\$ 410.22	\$ 508.25	\$ 614.26	
Wages / Salaries Office	\$ 39,252.81		\$ 7,862.40	\$ 7,911.53	\$ 10,009.81	
	\$ 180,636.57		\$ 39,288.08	\$ 25,106.30	\$ 43,970.12	
NETT LOSS	-\$ 4,278.76		-\$ 5,587.22	-\$ 11,155.03	-\$ 32,313.15	
			-17%	-80%		-277%
SUMMARY NETT PROFIT						
Bar	\$ 40,786.08		\$ 7,423.24	\$ 10,762.14	-\$ 969.70	
Bingo	\$ 24,989.91		\$ 5,413.56	\$ 6,219.54	\$ 4,886.89	
Other	-\$ 4,278.76		-\$ 5,587.22	-\$ 11,155.03	-\$ 32,313.15	
TOTAL NETT PTOFIT	\$ 61,497.23		\$ 7,249.58	\$ 5,826.65	-\$ 28,395.96	
Check Totals			\$ 7,249.58	\$ 5,826.65	-\$ 28,395.96	
Variance			-\$ 0.00	\$ 0.00	-\$ 0.00	

KEY INDICATORS	KPI's	YTD - April - Aug 23	Mth -Aug23	Mth -July 23	Mth -June 23
BAR GROSS PROFIT	60%	54%	45%	64%	53%
BAR NETT PROFIT	25%	18%	17%	29%	-2%
BINGO	20%	19%	19%	27%	15%

HALLS HEAD BOWLING AND RECREATION CLUB INC

3 Sticks Boulevard
ERSKINE WA 6210

ABN: 84 271 638 422

Email: accounts@hallsheadbowling.com.au

Balance Sheet

As of August 2023

1-0000	ASSETS		
1-1000	CURRENT ASSETS		
1-1050	CASH ON HAND		
1-1052	Bar Float	\$5,500.00	
1-1054	Petty Cash Ladies Bowls	\$50.00	
1-1055	Office Terminal Float	\$500.00	
1-1056	Bingo Float	\$3,200.00	
1-1057	Temporary Cash Float	\$1,400.00	
1-1060	Petty Cash Office	\$300.00	
1-1061	Cash Office	\$465.00	
	Total CASH ON HAND		\$11,415.00
1-1120	CASH AT BANK		
1-1121	Current Account	\$38,958.99	
1-1122	Eftpos A/C	\$2,136.60	
1-1123	Greens Replacement Fund TD 1	\$121,801.64	
1-1124	Staff Leave & L/S/L Provision	\$5,773.58	
1-1125	Greens Replacement Fund TD 2	\$55,596.36	
1-1126	Purchasing A/c	\$934.26	
1-1127	Greens & Capital Exp Savings	\$56,631.30	
	Total CASH AT BANK		\$281,834.73
	Total CURRENT ASSETS		\$293,249.73
1-1200	OTHER ASSETS		
1-1210	Trade Debtors	\$21,247.70	
1-1250	Undeposited Funds	\$5,226.90	
1-1256	Pre-Paid Works Comp Insurance	\$1,340.56	
1-1257	Insurance prepayments	\$4,365.99	
1-1258	Prepaid Building Insurance	\$2,156.54	
1-1259	Pre-Paid Lease Fees	\$490.87	
1-1261	Premises Painting	\$30,774.00	
	Total OTHER ASSETS		\$65,602.56
1-1300	INVENTORY		
1-1304	Bowls Stock Apparell on Hand	\$12,688.00	
1-1305	Bar Stock	\$19,986.93	
1-1307	Bingo Stock on Hand	\$4,779.00	
	Total INVENTORY		\$37,453.93
1-1350	IdealPos/OzBiz Accounts		
1-1353	OzBiz Balance Adjustment	-\$2,379.95	
1-2000	NON-CURRENT ASSETS		
1-2050	Provision for Depreciation	-\$12,500.00	
1-2105	Office Equipment	\$55,338.72	
1-2106	Prov. - Office Equip	-\$42,458.80	
1-2110	General Equipment	\$255,104.29	
1-2111	Prov. - General Equipment	-\$182,103.11	
1-2115	Sundry Equipment	\$65,006.06	
1-2116	Prov - Sundry Equipment	-\$51,720.03	
1-2250	Furniture	\$125,824.87	
1-2251	Prov.- Furniture	-\$101,985.05	
1-2260	Carpet & Flooring	\$25,301.64	
1-2261	Prov. - Carpet & Flooring	-\$24,980.08	
1-2300	Property	\$4,527.27	
1-2305	Greens & Grounds	\$49,040.24	

This report includes Year-End Adjustments.

Created: 05/09/2023 4:52 PM

HALLS HEAD BOWLING AND RECREATION CLUB INC

Balance Sheet

As of August 2023

3 Sticks Boulevard
ERSKINE WA 6210

ABN: 84 271 638 422
Email: accounts@hallsheadbowling.com.au

1-2306	Prov. - Grounds & Greens		-\$5,314.80
1-2309	Leasehold Improvements at cost		\$3,606,698.89
1-2310	Prov. - Leasehold Improvements		-\$546,499.00
Total ASSETS			\$3,613,209.38
2-0000	LIABILITIES		
2-1000	CURRENT LIABILITIES		
2-1110	Members Funds - Ideal Pos	\$15,563.58	
2-1120	Men & Ladies Affiliation Fees	\$15,693.87	
2-1160	Men's Pennant Wind Up funds	\$1,000.00	
2-1200	Prepayments	\$256.64	
2-1210	Trade Creditors	\$35,176.18	
2-1225	Provision for Staff Accrued AL & LSL	\$11,934.00	
2-1230	Community Raffle	\$920.00	
2-1231	Tribuite Night	-\$3,683.61	
2-1234	Ladies Wind Up	\$1,000.00	
2-1237	Mens Triples	-\$100.00	
2-1239	Function Deposits to be Returned	\$2,000.00	
2-1241	Suspence	\$920.39	
2-1242	Ladies Gala Day - Oct 2023	\$180.00	
2-1243	Harcourts Cup	\$27.27	
2-1300	GST		
2-1310	GST Payable	\$15,457.75	
2-1330	Input Tax Credit Control	-\$6,743.69	
2-1350	GST on WEG Tax	\$256.59	
2-1360	Wine Equalisation Tax	\$2,789.97	
2-1500	PAYG		
2-1510	PAYG Withholding	\$1,745.69	
2-1520	Superannuation Payable	\$4,851.86	
2-1530	Superannuation Sacrifice	\$400.00	
Total CURRENT LIABILITIES			\$99,646.49
2-6000	NON-CURRENT LIABILITIES		
2-6130	Mand Council Ln Expires 04/28	\$185,940.25	
Total NON-CURRENT LIABILITIES			\$185,940.25
Total LIABILITIES			\$285,586.74
Net Assets			\$3,327,622.64
3-0000	PROPRIETORSHIP		
3-5000	Members Funds	\$89,740.91	
3-8000	Retained Earnings	\$3,176,384.50	
3-9000	Current Year Earnings	\$61,497.23	
Total PROPRIETORSHIP			\$3,327,622.64

This report includes Year-End Adjustments.

SEPTEMBER REPORT DOLB

8TH SEPTEMBER

Another quiet month has ensued.

Ladies' opening day sponsored by the DOLB has been joined by a new sponsor Kelly King from Iconic Wealth. Thank you to Bill Morgan for obtaining this sponsorship

Gail Nimmo's venture to design and organise the making of a bowls' top by Henselite has proved to be an outstanding success. Bowlers from the Murray League and the Southwest League have placed orders. This is a non-profit venture, a donation with every shirt going to breast research. I am looking forward to seeing a sea of pink on the Cancer Fun day Monday 18th September.

Kaye Sewell

DIRECTOR OF CATERING REPORT
EXECUTIVE 8TH SEPTEMBER 2023

Good morning, everyone.

The ladies Gala Day is on 13th October, plans are underway for the catering.

The Men's Tyrepower fours are on the 18th of October, which will be the usual morning and afternoon teas and rolls and pasties and pies available to order for lunch at the price of \$7.00

The Harcourt Cup catering is organised by Jill Gumbleton, with the help of others.

I am not aware of anything requiring catering in September.

I have a group of ladies that are prepared to work on a consistent basis in the kitchen as need be.

Chris Barker has again taken control of the men's Saturday pennants afternoon tea roster, thanks Chris.

Tuesday Cheese and Biscuit roster for men's pennants is organised by Jeanette Brockman, done by the ladies pennant colours.

Here is hoping we are going to have a good season.

Yours Truly
Robyn White
Catering Director

Secretary

From: Graham Doy <graham.doy@icloud.com>
Sent: Tuesday, 5 September 2023 11:39 AM
To: Secretary
Subject: Fwd: Partnerships Report August

Sent from my iPad

Begin forwarded message:

From: William Morgan <wrkmorgan@gmail.com>
Date: 4 September 2023 at 10:47:26 pm AWST
To: Wayne Langborne <wayne.langborne@sagelogistics.com.au>, Lindsay Brown <lscbrown@bigpond.com.au>, Lyndon Wallis <lyndonwallis1@gmail.com>, "Peter LITTLE (auseuro2@bigpond.com)" <auseuro2@bigpond.com>, John Parker <jjandlyn@bigpond.com>, "Robyn WHITE (robyn52au@yahoo.com.au)" <robyn52au@yahoo.com.au>, Bob Plater - Bowls <bob.plater47@gmail.com>, Graham Doy <graham.doy@icloud.com>, Kaye Sewell <kayesewell@westnet.com.au>

Partnership Director's Report September 2023

Called into Manhattan Café to say thanks for helping out at the last men's triple event, not quite sure who organise this, but it's a great idea, I believe there was a morning tea set up, well done!

Can I have this minuted Graham, for a big thank you to Bob Day, John Parker and Jill Gumberton for all their work and hours putting together the 2023 – 2024 fixture book?

I am curious about the income from the partner's invoicing for the 2023 - 2024 Fixture Book:

Income	\$6900.00
Printing Cost	\$3099.00

? Paul from Peel Bowls, an update with Pat re

Lindsay and I had the privilege to attend a talk on the Yes vote with Lisa Munday, Senator Louise Pratt and Attorney General Mark Dreyfus everything went to plan, interesting there were 5 federal police in attendance and our local police

Paul and his team served up an excellent range of finger foods with coffee and tea

Robin and her helpers also deserve a vote of thanks for organising tables before the event and the final clean-up

(Lindsay and I just looked the part, ha ha!)

We have a new partner in Kelly King from Iconic Wealth, Kelly is involved with the ladies' open day to the tune of \$500.00, + another \$500.00, I have suggested the following which Kelly has agreed to:

\$100.00 to Gail Nimmo for the Breast Cancer Day

\$400.00 to be divided between Friday Scroungers and Monday Nominated Pairs, maybe over several weeks, your choice Dave B

Wayne, Lindsay, Graham and I had a productive meeting last Friday with Lisa Munday and David Templeman regarding our funding requirements for the next 10 years, more follow-ups required



Regards

Bill

Social Director Report

8 September 2023

Quiz Night in August proved to be a successful evening and feedback has been very positive.

21 Tables booked and we had one no show leaving 20 teams taking part. (see attached breakdown) I'm not sure of the bar takings for the evening but all in all a successful venture.

My one slight concern was the difficulty I faced getting just two volunteers to be markers for the quiz. If this proves to be the norm it doesn't bode well for future events as I can't run bigger events without volunteers. I'm hoping that that it may be because it was the off season and lots of people were still away plus I also hope that as we run more events and people (hopefully!) have fun it will encourage more people to want to take part and support them etc

Planning is underway for Melbourne Cup and is going well.

I have earmarked Saturday 28 October for a Karaoke Night. My plan is to call it Curry-oke and serve Curry and Rice. I have spoken with Robyn White about getting a small group together to cater for this in house so as to maximize profit for the club and am awaiting her reply.

Plans are in the early stages re Awards Night for 2023/24 season

Lorraine Heckingbottom

Social Director - HHBC



HALLS HEAD BOWLING & RECREATION CLUB (Inc)

3 Sticks Boulevard Erskine WA 6210
Telephone 08 9581 1726 or 08 9581 1779
email: admin@hallsheadbowling.com.au
website: www.hallsheadbowls.com.au

TRIVIA NIGHT

22 August 2023

	DR	CR
Gross Income/Expense (Incl GST)		
Ticket Sales 150 @ \$8		\$1,200.00
Raffle		\$ 455.00
Cost of Tickets	\$ 39.98	
Winning Payments	\$560.00	
Wine- Raffle Prize	\$ 42.40	
Volunteer Drinks	\$ 45.80	
	<u>\$688.18</u>	<u>\$1,655.00</u>
Total Gross Income		\$ 966.82
Total Nett Income (Excl GST)		\$ 877.96

HHBC Board Meeting Friday 8th September 2023

Directors Mens Bowls Report

Coaches Coaches met on 17 August the Director Men's and Ladies' Bowls attended. A lively meeting which discussed progress against current coaches initiatives and considered progress against the Bowls Objectives in the Strategic Plan. Vicki Bowden was elected as the Head of the Coaching Sub committee, the vote was unanimous.

New Constitution Peter Brophy and I met with Michelle Hall Executive Director of Clubs WA on 28th August. We agreed the final draft of the New HHBC constitution. Peter and I will call a special board meeting to seek endorsement for the document and hand it over to the Secretary to progress with the members.

Presentation night 2024 Bowler of the year and other awards are being discussed. There is a meeting later this morning with the 3 lady directors to sort out a date and other issues.

Mens Bowls registrations and teams at 31 August

Tuesday 106 + 10 reserves

Saturday 109 + 9 reserves Plenty of Players

On 28 March MDBL match committee advised us of the following Halls Head Teams involved this season (this is often subject to change in the lower divisions)

	Saturday	Tuesday
1 st Div	2 teams	2 teams
2 nd Div	2 teams	2 teams
3 rd Div	1 team	2 teams
4 th Div	2 teams (7)	4 teams (10)

General Business

1. How much bowls can restricted members play at Halls Head ?
2. Communication with the MDBL and within HHBC
3. DOB away over east 13/9 to 22/9

John Parker

Director Men's Bowls

Performance Review by the Bowls Directors against the Strategic Objectives in the Action Plan of the HHBC - Initial review conducted in August 2023.

Intro;

- i. **The Strategic Objective of the Mens and Ladies Bowls Section is To Grow the Game through wider community participation and provide support for our players so that they can enjoy playing the game to their full potential.**

Comment. We note that this is the third objective of our club in The Strategic Plan after Governance and Finance And Administration. We believe it should be the primary objective.

- ii. **In the SWOT Analysis "Appoint a Head Coach is listed as an Opportunity"**

We have appointed Vicki Bowden as Head Coaching Facilitator of the Halls Head Bowling Club

- iii. On 17 August both Directors Bowls met with the Coaching sub committee and sought their input on the action plan. This review represents the outcomes of that meeting together with any personal input from the individual Directors. It is the first time we have been required to provide input since the plan was endorsed and it is unfortunate that so many key players are hibernating at the moment. Hopefully we will be able to consult with the Men's and Ladies' match Committees and Selectors in the course of our next review. It is important that these people buy into the plan.

Tasks from the Plan;

3.1 Identify New Talent and provide a pathway for their development.

This is an ongoing task shared primarily by the coaches and the selectors. It was felt that both groups should work together to encourage keen talented players. At the entry level the coaches have a process to get new players ready for scroungers and social bowls. It involves teaching them the key competencies of lawn bowls, a basic understanding of the game and the etiquette involved. They are then signed off to play scroungers. The ladies have a handbook and some senior players have a mentoring role with newer bowlers who are seen to have talent. Further coaching assistance is available to all of our players who wish to improve their game. It is important that we raise the profile of our coaching volunteers via the Bias and encourage them to maintain and enhance their skills via interactions with metro league coaches and Bowls WA training opportunities.

We encourage all of our selectors to attend applicable Bowls WA selection courses to enable them to spot and help develop people with ability to reach their potential. Starting by keenly observing newcomers' performances in social bowls as well as pennant matches.

Community Bowls has over 200 players for three months of the year and Scroungers average about 70 players every Friday. A steady stream of new members graduate from fun events to seeking coaching and then becoming bowling members. We currently have no shortage of new members. We have coaching days, external coaching days, bankers is a new initiative which has allowed several new bowlers to improve their ability at pennant level. We also run 'social bowls' at the request of outside parties. Usually a small company contact us for a team building day or a Xmas party. We get a couple of volunteers to organise them into barefoot bowls teams, charge them \$10 a head and they usually open a bar tab. Several of these social events have led to enquiries re entering teams in our Community Bowls Competition.

3.2 Undertake a review of the game format and participation

*This is difficult because we have a very full calendar of social, club championship, pennants and Murray League Events. See comments below on **Night Bowls**. We are getting nearly 100 people every Monday for Any Gender pairs, forty or fifty on Wednesdays and Saturdays for Mens Social Bowls, More than 20 each Thursday for ladies Social Bowls and Around 70 players on Fridays for Scroungers. This is in the middle of winter!*

Participation levels are excellent. There may be some scope to reintroduce night bowls for a limited season after Xmas provided we can get the volunteers to run it. Kaye has a view that some consideration be given to a short competition being run in early January for Night bowls on Sunday or Monday evenings/ afternoons. I am concerned that we do not have the volunteers to run night bowls

3.3 Develop and Review Club Coaching

Much progress has been made over the past twelve months to raising the profile of the coaches group. Much has been achieved by our hard working lady coaches with support from the Board and Bruce Walters and Jack Groves. The coaches group meets regularly and report to the board via the Director Mens Bowls. We now have a Head Coach in Vicki Bowden and I am sure she will be happy to address the board on the challenges facing the coaching Group.

In the past 12 months the coaches have;

Introduced a distinctive Club Coaches Shirt

Bought new coaching gear

Got a new shed to store their gear

Acquired new bowls donated for use of people being coached

Introduced circuit training for skills reinforcement.

Provided initial introductory coaching to all new bowling members and ensured that they have attained the minimum level of key competency prior to unleashing them to the world of scroungers.

Introduced an external coaching day for members presented by High Level external coaches..

Coordinated the access to and provision of external Bowls WA courses for players, coaches, selectors and umpires

Note; *With regard to the external courses run by Bowls WA for Club Coaching Courses programmed to start on Tue 5th and Wednesday 6th at Halls Head Bowling Club the course was cancelled despite being well advertised and the fees payable by the Club. We have a problem recruiting club coaches.*

I am not sure what the take up for the Preparing Teams for Selection and The Selection Module to be presented here on 27 September will be. Again the club is prepared to meet the costs of participants.

Acknowledgement;

Over the past year the coaches group have put in an extraordinary effort we need to continue to encourage and support the coaching group for the benefit of the club as a whole.

Thanks to Jacki Henry, Vicki Bowden, Sue Edwards, Cheryl Brown, Jack Groves, Gary Bennet and Bruce Walter for their efforts.

3.4 Develop a Junior Bowls Program

Developing a Junior Bowls Program has been a difficult process and has suffered a few setbacks. Vicki is working with others to get this back on track. There is a proposal for a joint initiative with Mandurah Bowling Club. It is an area in which progress is slow and in which none of our current coaching group are keen to be heavily involved in given other priorities.

3.5 Host State and National Championships

This was considered to be very ambitious given our parking problems. If we were to be successful we would need a mentor at Bowls WA level to get us in the door and shuttle buses to and from a parking area.

3.6 Investigate playing more night bowls – pennants and championships

See earlier comments at 3.2 regarding social night bowls. With regard to pennants and championships the issue needs to be discussed by the ladies' and men's bowls committees. Given the amount of whingeing last year by several players and board members who do not wish to play at night because it is too dark. I think the board may have to step in and make a direction to the match committees to schedule more derbies and club championships to be played at night.



Bowls WA 2023 Coach Courses & Modules



Bowls Australia Presenters and Assessors are pleased to announce the upcoming Club Coach Courses & Modules for 2023.

COURSES

~~July 2023~~

~~Club Coach Course~~

- ~~• Saturday 22 & Sunday 23 July (8:45am - 4:30pm)~~
- ~~• Warwick Bowling Club, 66 Lloyd Drive, Warwick~~

~~August 2023~~

~~Club Coach Course~~

- ~~• Saturday 26 & Sunday 27 August (8:45am - 4:30pm)~~
- ~~• Cockburn Bowling Club, 40~~

September 2023

Club Coach Course

- Tuesday 5 & Wednesday 6 September (8:45am - 4:30pm)
- **CANCELLED – LOW REGISTRATION** Boulevard, Erskine

Club Coach Course

- Saturday 9 & Sunday 10 September (8:45am - 4:30pm)
- **Osborne Park Bowling Club**, 31 Park Street, Tuart Hill

MODULES

Selection Module (Evening Module 6pm – 9pm)

- Thursday 7 September, **Rossmoyne Bowling Club**, 35 Tuscan Street, Rossmoyne

Selection Module (Afternoon Module 1pm – 4pm) **NEW**

- Monday 11 September, **Bunbury Bowling Club**, 72 Forrest Avenue, Bunbury

Competition & Selection Modules (Day Time Modules, 9am – 5pm)

- Sunday 17 September, **Osborne Park Bowling Club**, 31 Park Street, Tuart Hill
- Wednesday 27 September, **Halls Head Bowling Club**, 3 Sticks Boulevard, Erskine

9:00 AM – 12:30 PM

The Preparing Players & Teams for Competition

Module is aimed at:

- Preparing Players for Competition
- Where to find Laws of the Sport
- Where to find Event Conditions of Play
- Educating Players on Controllable Elements
- Creating Player Shot Timelines
- Collecting Statistics – Players and Games

You do not need to be an accredited coach to attend a Competition Module – it is open to players, committee members, selectors, and other interested persons.

1:30 – 5:00 PM

The Selection Module details how to:

- Recruit Selectors
- Explore Selection Committee Skill Sets
- Review Existing Selection Policies
- Review Selection Methods
- Benchmark Players Data
- Collecting Data – Player and Games
- Player Appeal Process

The Selection Module is designed for club coaches, selectors and others who are keen to ensure their club has best practice selection standards.

For more information contact Denise McMillan

E: denise@bowlswa.com.au | W: 9340 0804 | M: 0449 619 811